

Giving Your Participants



Experience

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What do you recall...

- About a recent pleasant customer service experience?
- Did you tell anyone?

- About a less than pleasant customer service experience?
- Did you tell anyone?





Interesting tidbits ...

On average ...

Satisfied customers tell 5 people about good service they receive. Dissatisfied customers tell 10 people about bad service received.

Hal Mather, The Performance Advantage

For every unsatisfied customer who complains, there are 26 other unhappy customers who say nothing. And of those 26, 24 won't come back.

U.S. Office of Consumer Affairs

The average company loses approximately 20% of its customers each year.

Patricia Sellers, "What Customers Really Want," Fortune Magazine

Of customers who take their business somewhere else:

15% find cheaper products elsewhere;

15% find better products elsewhere;

65% leave because of poor customer service.

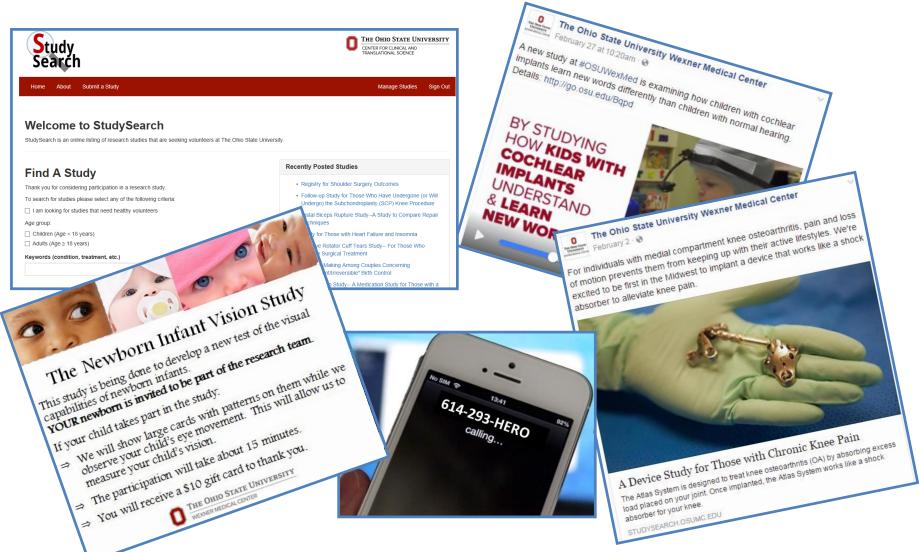
The Forum Corporation

From: 180 Ways to Walk the Customer Service Talk





The Impression Starts Earlier than You Think







Let's Consider...





been treated for breast cancer?

Then you can make an

IMPACT

on breast cancer!

www.stressandhealth.org

Interested in participating?

Apply online at stressandhealth.org. Fill out the online version of the screening application. If you would prefer a paper copy, contact us and we will send you one in the mail. The screening process is necessary to determine eligibility related to our health criteria.

stressandhealth@osumc.edu 614-293-4736



Participate in

Breast Cancer Research

IMPACTstudy:

Physical Fitness

IMPACTstudy



What does participation include?

Participation involves two screening visits (2 hours each) and two nonconsecutive 9.5-hour study days at The Ohio State University Wexner Medical Center. All visits will be conducted on weekdays. During one of your screenings, you will be asked to ride a stationary bike for 6 to 12 minutes in order to assess your level of fitness. The two 9.5-hour visits will include blood draws, questionnaires and interviews. You will also receive either a typhoid or placebo (saline) vaccine at

Who can participate?

- · Are a breast cancer survivor · Completed cancer treatment within
- the last one to 10 years · Are between the ages of 40-80
- Are not diabetic

You may be eligible if you:

- · Are not taking high cholesterol medications
- · Have not had a typhoid vaccine within the last three years

What are the benefits of participating?

You will receive a report telling you about your eating patterns, your average daily intake of different nutrients and recommendations for improving your diet. You will also receive a report of your cardiorespiratory fitness level. At all visits you will receive free parking and free breakfast and lunch You may be reimbursed up to \$600 for your-time.



Why typhoid?

And Compare...



Are You an Ohio Firefighter?

OSU researchers are studying the association between exposure of structural firefighters to smoke and cancer risk.

You may be eligible for this study if you:

Are employed as a firefighter in the state of Ohio

HAVE been diagnosed with cancer within the previous 2 years, OR.

HAVE NEVER been diagnosed with cancer

You will receive a \$30 Target gift card for participation in the study and the collection of one blood and up to four urine samples at a fire station close to you.

CPH_FocusStudy@osu.edu

614-247-8123

THE OHIO STATE UNIVERSITY COLLEGE OF PUBLIC HEALTH

The Ohio Firefighter Study Needs You

Would you like to help OSU researchers better understand the association between occupational exposures to smoke and cancer risk?

You may be eligible for this study if you:

- Are employed as a firefighter in the state of Ohio
- HAVE been diagnosed with cancer within the previous two (2) years, OR, HAVE NEVER been diagnosed with cancer.

Details: 614-247-8123 or CPH_FocusStudy@osu.edu

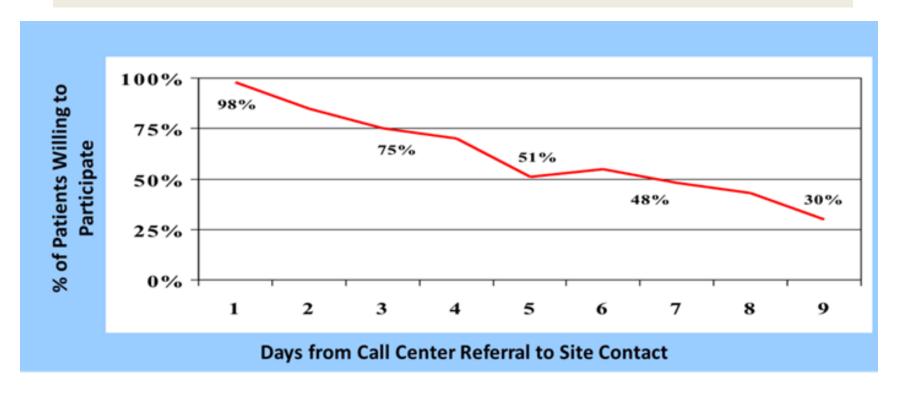






Responding to Potential Participants

How quickly should you respond to an inquiry about your study?



Fung, Sven, Lee Drug Information Journal Volume 37 Number 3,







When you screen someone for a study and they are **not eligible...**







Cherish feedback, learn from it, and say, "Thank you"

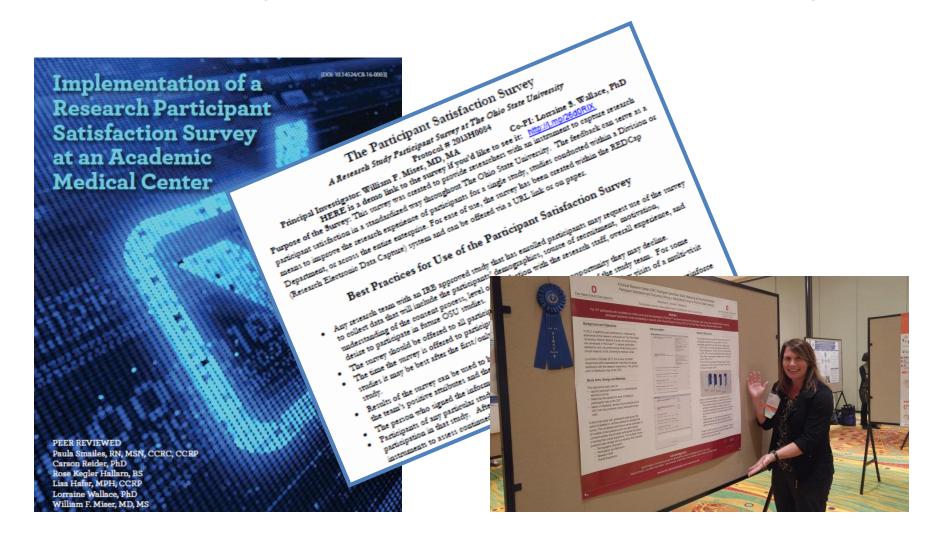


Use it to improve your service, fix a problem, and provide that person and others with an improved experience.





Participant Satisfaction Survey







Taking Care of Our Internal Customers...

is the best way to assure the external customer is well treated.







CitE&SUBMit

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