Agenda

• Definition
• Providers
• Patients
• Financing Structure
• Systems for Success
• Challenges
Disclosure

I have no financial conflicts of interest to disclose.
ACO Definition

“A group of health care providers who give coordinated care, chronic disease management, and thereby improve the quality of care patients get. The organization's payment is tied to achieving health care quality goals and outcomes that result in cost savings.”

Healthcare.gov
PARTNERS FOR KIDS: Creation

Academic

Independent
Partners for Kids Structure


- Ohio taxable, not for profit private entity
- Joint venture between Nationwide Children’s Hospital, its employed physicians and contracted community physicians
- Approximately 95 employed and 180 community PCPs, 480 employed and 50 contracted community specialists (approximately 900 physicians in total)

Ohio Department of Insurance considers PFK to be an “intermediary organization”
PFK’s member physicians are located throughout the Central and Southeast Medicaid Regions.
Partners for Kids Geography

Contracts with 3 Medicaid managed care organizations (currently) covering just under **300,000** lives in urban and rural Ohio (34 counties)
Partners For Kids
## Division of Responsibilities

<table>
<thead>
<tr>
<th></th>
<th>PFK</th>
<th>Health Plans</th>
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<tbody>
<tr>
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<td>Reporting to State</td>
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ACO Tools

- Collaborative Learning
- Increased Access
- Data Sharing
- Technology
- Partnerships with Other Organizations
- Home Care
- Standardizing Care
- PCMH Certification
- Distance Medicine
- Outreach
- Web Tools
- Financial Incentives
- MOC Credit
- NCQA
Data Acquisition, Maintenance and Use

Plan A
Eligibility
Capitation
Claims

Plan B
Eligibility
Capitation
Claims

Plan C
Eligibility
Capitation
Claims

Partners for Kids
Data Warehouse

Financial reporting
Population Management
Program Development
Quality monitoring
Physician Incentives
Financial Incentives

Primary Care Pay for Performance

Access (>500)

Practice Improvement — Medical Home recognition, QI

Paying for Quality Outcomes

Selected HEDIS measures
- Well Child Visits
- Immunizations
- Asthma medication
Patient Centered Medical Home

Smith Clinic (Marion)

Child Care Consultants (Columbus)

Hand- In Hand Pediatrics (Dublin)

River’s Edge Pediatrics (Columbus)

Helping Hands (South Bloomfield)

ABC Pediatrics (Washington CH)

Pediatric Associates (Columbus)

Nationwide Children’s Primary Care Network

Dr. John DiTraglia (Portsmouth)
### Map of 2011 Births <37 Gestational Weeks By County of Residence (All Payors, CE & SE Regions)

<table>
<thead>
<tr>
<th>County</th>
<th>Total Births</th>
<th>Births &lt;37 Gestational Weeks</th>
<th>% &lt;37 Gestational Weeks</th>
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<tr>
<td>Marion</td>
<td>782</td>
<td>128</td>
<td>16.37%</td>
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<tr>
<td>Pike</td>
<td>344</td>
<td>53</td>
<td>15.41%</td>
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<tr>
<td>Lawrence</td>
<td>318</td>
<td>47</td>
<td>14.78%</td>
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<tr>
<td>Muskingum</td>
<td>1,076</td>
<td>156</td>
<td>14.50%</td>
</tr>
<tr>
<td>Ross</td>
<td>860</td>
<td>122</td>
<td>14.19%</td>
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<tr>
<td>Fayette</td>
<td>367</td>
<td>52</td>
<td>14.17%</td>
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<tr>
<td>Hocking</td>
<td>305</td>
<td>42</td>
<td>13.77%</td>
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<tr>
<td>Franklin</td>
<td>17,989</td>
<td>2,452</td>
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<tr>
<td>Noble</td>
<td>171</td>
<td>23</td>
<td>13.45%</td>
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<tr>
<td>Meigs</td>
<td>201</td>
<td>27</td>
<td>13.43%</td>
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<tr>
<td>Washington</td>
<td>479</td>
<td>64</td>
<td>13.36%</td>
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<tr>
<td>Guernsey</td>
<td>455</td>
<td>60</td>
<td>13.19%</td>
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<tr>
<td>Athens</td>
<td>508</td>
<td>66</td>
<td>12.99%</td>
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<tr>
<td>Scioto</td>
<td>903</td>
<td>115</td>
<td>12.74%</td>
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<tr>
<td>Belmont</td>
<td>339</td>
<td>43</td>
<td>12.68%</td>
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<tr>
<td>Morgan</td>
<td>138</td>
<td>17</td>
<td>12.32%</td>
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<tr>
<td>Perry</td>
<td>431</td>
<td>53</td>
<td>12.30%</td>
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<tr>
<td>Crawford</td>
<td>466</td>
<td>55</td>
<td>11.80%</td>
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<tr>
<td>Morrow</td>
<td>382</td>
<td>45</td>
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<tr>
<td>Vinton</td>
<td>128</td>
<td>15</td>
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<tr>
<td>Union</td>
<td>612</td>
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<tr>
<td>Madison</td>
<td>415</td>
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<td>Logan</td>
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<td>59</td>
<td>11.26%</td>
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<tr>
<td>Jackson</td>
<td>388</td>
<td>43</td>
<td>11.08%</td>
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<tr>
<td>Fairfield</td>
<td>1,679</td>
<td>183</td>
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<tr>
<td>Licking</td>
<td>1,935</td>
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<td>10.80%</td>
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<tr>
<td>Pickaway</td>
<td>554</td>
<td>59</td>
<td>10.65%</td>
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<tr>
<td>Jefferson</td>
<td>490</td>
<td>51</td>
<td>10.41%</td>
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<tr>
<td>Delaware</td>
<td>2,109</td>
<td>213</td>
<td>10.10%</td>
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<tr>
<td>Knox</td>
<td>696</td>
<td>70</td>
<td>10.06%</td>
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<tr>
<td>Harrison</td>
<td>121</td>
<td>12</td>
<td>9.92%</td>
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<tr>
<td>Monroe</td>
<td>95</td>
<td>9</td>
<td>9.47%</td>
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<tr>
<td>Coshocton</td>
<td>447</td>
<td>40</td>
<td>8.95%</td>
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<tr>
<td>Gallia</td>
<td>285</td>
<td>24</td>
<td>8.42%</td>
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<tr>
<td>Grand Total</td>
<td>36,992</td>
<td>4,725</td>
<td>12.77%</td>
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Source: ODH Birth Certificates
To reduce asthma ED visit (45.8/K) and inpatient hospitalization (2.15/K) rates by 9% from 2008-2010 baseline for PFK patients living in Franklin County by 2013

Key Drivers

- Address long-term prevention/control during encounters triggered by acute illness
- Optimize outpatient care
- Increase asthma optimization encounters
- Patient education
- Optimize home management
- Trigger control

Interventions

- Inpatient: Resident Education
  - Asthma Action Plan
  - Key Questions
- ED: Facilitate PCC Follow-up
- PCN: Asthma Action Plan
  - Key Questions/Standard H&P
  - ED Rate Reduction
  - Asthma Specialty Clinic
- ED: First Dose Steroids Quickly
- PFK/AAP Collaborative
- Easy Breathing (with Akron) {tentative}
- Asthma Clinic (Pulm & All/Imm)
- Inpatient: AIRES project
- Asthma Class
- Asthma Edutainment
- AKA Mentoring Program
- Don’t Leave Without Them
- Touchscreen Asthma Education
- Asthma Express
- Columbus City Schools: DOT ICS therapy
- NCH influenza immunization program
- Community Asthma Initiative (tentative)